

HURON LAGOONS MARINA

Dear Captain,

August 13, 2018

Thank you for your interest in HLM, we are a family owned and operated marina for over 55 years. You can find all the information about Huron Lagoons Marina by going to the website www.huronlagoons.com go to "FORMS" on the link bar and link on "HLM DETAILED INFORMATION"

If you are currently looking for a new home to keep your boat, should you pre-pay next seasons summer dockage now you can dock at HLM for the remainder of the 2018 boating season (till November 20th) at no charge.

We do offer discounts for early pay and first-time customers, but now is the time to qualify for the **Captains Club Membership Program** for the 2018 winter and 2019 boating season. The program is designed to reward our customers who maintain a zero balance on their Huron Lagoons Marina house account throughout the year and prepay winter storage in full by September 10th and or prepay in full their summer/rack dockage.

To qualify for the Gold Card, you must:

1. Pre-pay in full winter storage & next season's summer rack/dockage by September 10th for the primary boat.
2. Provide HLM with credit card on file so that your account balance is zero every Monday.

The Gold Benefits include:

- a. **5% discount** on winter storage paid in full by September 10th with cash or personal check or **3% discount** (instead of 2%) when paid with credit card on file.
- b. **10% discount** on summer dockage paid in full by September 10th with cash or personal check or **7% discount** (instead of 5%) when paid in full with credit card on file.
- c. **5% discount** on labor for services performed in season (Memorial Day through Labor Day) with priority scheduling. Invoice must be paid in full with credit card on file at time of billing.
- d. **10% discount** on labor on invoices totaling \$1,000 or more including costs of materials that is performed on the boat during the winter months of December through March and paid in full with credit card on file when invoiced.
- e. **10 cents** per gallon discount for fuel paid at time of purchase with cash or personal check or **5 cents** per gallon discount on fuel purchases paid with credit card on file.
- f. **Free pump out with fuel purchase.**

To qualify for the Silver Card, you must:

1. Pre-pay in full next season's summer rack/dockage by September 10th for the primary boat.
2. Provide HLM with credit card on file so that your account balance is zero every Monday throughout the year.

The Silver Benefits include:

- a. **10% discount** on summer rack/dockage paid in full by September 10th with cash or check or **7% discount** (instead of 5%) when paid in full with credit card. **C, D & E slip customers who do not winter store qualify for 3% cash/check or 2% credit card discount** (instead of no discount).
- b. **5 cents** per gallon discount for fuel paid at time of purchase with cash or personal check or **3 cents** per gallon discount on fuel purchases paid with credit card on file.
- c. **Free pump out with fuel purchase.**

When using the **Captains Club Card**, you must present your card at time of purchase in order to assure you receive the additional benefits and discounts.

Pricing for the 2019 summer dockage or rack storage click here http://www.huronlagoons.com/files/3915/3399/3072/SUM_19.pdf

You only need a \$100.00 deposit with a signed Dockage/Rack Storage Agreement to reserve your dock or rack slot for the 2019 season.

All docks & rack slots without deposits will be considered open and available to rent for the 2019 season after September 10, 2018.

Anyone looking to change docks within the marina can do so after the September 10th deposit deadline. Customers with dockage deposits have first option for changing dock slips.

There are 3 payment options for summer dockage and summer rack storage:

#1 **\$100.00** Deposit balance due March 15th

NOTE: 25% deposit (if renting C, D or E slip with * and boat is not winter storing at HLM).

#2 **Payment Plan:** Complete Payment Authorization Form on back, your credit card will be billed equal monthly payments the 15th of each month and ending no later than March 15th of contract season.

#3 **Take 10% discount** off total with payment in full by cash or check by Sept. 10th or **5% discount** if paid by credit card.

Note: if renting C, D or E slip with * and boat is not winter storing at HLM there are no discounts.

For winter storage information and pricing follow this link http://www.huronlagoons.com/files/4215/3399/3099/WIN_18.19.pdf

There are 2 payment options for winter storage: NOTE winter storage is due in full at time of haul-out.

#1 Payment Plan:

Complete Payment Authorization Form and your credit card will be billed equal monthly payments the 15th of each month and ending no later than March 15th of contract season. Winterizing materials will be charged to credit card at time of invoice.

#2 Take 5% discount off total with payment in full by cash or check by Sept. 10th or **2%** discount if paid by credit card.

Call the office if you have any questions about winterizing services.

Note: We will not haul out any boat without signed winter storage agreement.

Notice to all winter storage customers. Due to EPA Permit Requirements, boat bottom power washing will no longer be permitted in the parking lot area of the marina, therefore all boats winter storing at HLM will require bottom washing at time of haul out.

NOTICE: There will be a \$50 charge per Golf Cart, Kayak or Jet Ski (on trailer) left on HLM premises for winter, **no exceptions. DO NOT LEAVE golf cart, kayaks, dingy or jet ski by dock area,** they interfere with winter yard maintenance and boat storage. **Only a gazebo, picnic table & chairs, grill and dock box can remain in dock area.** Starting October 1st, the Jet Ski can be stored along the pool fence on blacktop and Golf Carts can be stored on the basketball court. **We recommend that you remove the batteries.** Kayaks can be stored inside the Pool House from November 1st to April 15th for \$125 each. Call office to make arrangements, we will take from current location in marina to pool house in November and return in April.

Over the summer we installed a new ramp dock & jet ski docks and added A/C & heat to the restrooms outside the main building. This winter we will be replacing the 20' concrete docks with 20' floating docks with more spacing in A-slip and we will recap the remaining 40' fiberglass docks. Every year we continue to reinvest in the marina facilities making improvements where and when we can as part of our never-ending quest to serve you better and assure you that boating is one of the most enjoyable times of your life.

Sincerely,

The HLM Crew

NOTE: A new form must be signed each season. You cannot have an open house account without signing a credit card authorization form. Without it you must pay by cash, check or credit card at time of purchase. Any questions regarding house accounts contact Lisa lisa@huronlagoons.com or call 419-433-3200 ext130

Huron Lagoons Marina Payment Authorization Agreement for Monday Morning Charges

In order to have CHARGING PRIVILEGES for store purchases, fuel, carry out, marine accessories, service work orders, and etc. complete the form below. **Acceptable cards Discover, MasterCard or Visa.**

NAME ON CREDIT CARD Please Print _____

ADDRESS _____

CITY _____ **ST.** _____ **ZIP** _____

Email address _____

Captains Club Gold **Captains Club Silver** **Charging Privileges** **Payment Plan** **Winter** **Summer**

At the time of your first purchase and charge to your HLM house account, Lisa will contact you for your credit card information and enter it into the NCR Merchant Solutions system for payment and for payment on all additional charges to your HLM house account throughout the year.

I agree to notify HLM if my account information changes for any reason. This authorization shall remain in effect for one year.

To cancel contact HLM by mail, email lisa@huronlagoons.com or call 419-433-3200 ext 130

All credit card information is stored to meet PCI Compliance through NCR Merchant Solutions.

I hereby authorize Huron Lagoons Marina (HLM) to keep my Credit Card information on file through NCR Merchant Solutions for payment on my HLM account for charges accrued to be applied to my credit card on Monday mornings. I further authorize HLM or HLM's agent to email me receipts or other information related to my recurring transactions with HLM. For first time users, we will contact you for your credit card information when your first charge is incurred.

Authorized Signature X _____ **Date** _____

Revised 8/08/18