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Dear Captain,

We would like to take this opportunity to welcome you to HLM and tell you a little about us and things you might need to know. A little history of our marina:

2017 will be our 55th year as a family owned and operated business. HLM was purchased as a wet land back in the late 50's by Morten & Violet Solberg (Morten from Norway and Violet a native Ohioan). One of Mort & Vi's five children, Tom Sr., helped with construction during the early sixties and took over operations when Mort died in 1969. Vi passed on in 1993. Brother Mike came on board after graduating from technical college in 1977. Today Tom Sr. and his wife Betty spend the winters in Florida. Mike is at the helm with the assistance of two of brother Tom's three children. Tom & Betty's oldest son Tom Jr, heads up the service department and oversees our sister facility Holiday Harbor Marina which the Solberg family purchased in 2014. Younger brother Matt is in charge of boat sales new & used. Our full time staff at HLM includes Kevin in the store, Paul and Chris both certified technicians, Mark who is trained in fiberglass, gel coat repairs, Ron, Doug & Rick who take care of marina maintenance & boat handling and Lisa who helps out in the office.

HLM is open seven days a week from April through October, but our service department is closed on Sundays. Our seasonal hours can be found on our website at www.huronlagoons.com. The Viking's Den Restaurant is open in season only. Hours of operation can also be found on the website. Guest dockage is available on both sides of the main office building.

HLM has a key card system to open the restrooms, laundry room, pool house, ramp and entrance gate. The entrance gate is only used during the winter months November through March. To enter, drive up to the mail box mounted on the fence on the left side of the road and swipe your card. The gate will open for only one vehicle at a time. To leave, pull up close to the exit gate and the gate will automatically open. There is a \$20.00 deposit for each key card. You must sign a copy of the pool rules to have a key card issued with pool house access. The cards are a proximity card and you only have to be about 4" to reader for it to work. Should you lose your card, let the office know and we will disable it. Should someone find it and turn it in we can return the card to you or credit your account for the returned card.

Our fuel docks and pump out facilities are open during normal store hours. We carry only 89 octane conventional fuel with **no ethanol**. There are fuel attendants on duty to assist you with docking and fueling. We have carry out pop & snacks, live bait, fishing accessories and all kinds of boating supplies. If you do not see what you need we can order it. Our pricing is discounted and competitive.

HLM is a 350 slip full service marina offering dockage, storage inside & out, rack storage, seasonal ramp pass with pool privileges, G3 boat sales, brokerage, mechanical & hull repairs. Our technicians are certified for Mercruiser, Mercury, Volvo, Yamaha and Crusader.

We have a referral program for customers that you bring to HLM for dockage. We will credit your account based on the size slip that is rented by your referral customer. During your first year at HLM you can join LYC (Laguna Yacht Club) with no initiation fee. LYC members are entitled to \$.05 cents per gallon off of fuel at the HLM fuel dock when you pay by credit card & \$.10 cents per gallon off when paying cash or check. Also as a Laguna Yacht Club member the Viking's Den will offer a 10% discount on your food bill when dining at the Den. Discounts do not apply to alcoholic beverages and specials, ask your server. You must present your LYC membership card when you pay your bill to receive the 10% discount. LYC is a member of Interlake Yachting Association and Yachting Club of America. Learn more at <http://www.lagunayachtclub.com>

For your convenience, you can set up an in-house charging account. You can charge purchases at the HLM store throughout the weekend. All charges will be put on your credit card on Monday mornings.

Be sure that we have your email address. We send out an email notification when the HLM Spring Line Newsletter is posted on the website and when "need to know" notices are sent.

We hope your boating experience at HLM will provide years of fond memories for you, your family and friends.

Thank you for choosing Huron Lagoons Marina,

Sincerely,
 The Crew



www.BoatHuron.com

FOUR GENERATIONS OF BOATING

My fondest memories of my Dad are surrounded by water. On weekends as a youngster my dad and I would head towards the Lake Erie Islands from Rocky River in a 16' inboard boat. There we would camp out on the island beaches, cooking shore lunches of fresh fish and I would collect fossils along the shore rocks.

I've shared those experiences of boating and skiing with my wife and three children. Now we have our memories of that excitement over the first fish or that "three foot grin" the first time one of the kids stayed up on skis long enough to consider it skiing.

In a lifetime we are talking only moments of time, but those moments stand out like no others because we were together sharing special times.

Now is the time I enjoy the most and puts the "biggest three foot grin" on my face. I'm watching my son with his children, as they get excited catching that first fish, being towed on a tube, steering the boat, or entering a new port of call.

Some day I, like my Dad before me, will become immortal in the memories of those I love because these are special memories that last more than one lifetime.

Tom Solberg